

ERP / MES / Lean Suite Decision Checklist

Answer honestly. Where the yeses cluster tells you what to buy first.

#	Question	Yes	No
Accounting and money			
1	Is the problem that quotes, purchasing, and invoices don't tie out?		
2	Do you need job costing you can't get from your accounting software?		
Complexity			
3	More than one site?		
4	Multi-level BOMs with sub-assemblies?		
5	Compliance that requires traceability?		
Scheduling			
6	Is the problem deciding what runs when, across many jobs and machines?		
Floor visibility			
7	Do you know at 11am whether today will hit target?		
8	Do you know which defect cost you most last month?		
9	Do you know which cell is the bottleneck this week?		
Material and people			
10	Do you run out of stocked items?		
11	Do jobs get done differently depending on who's on the machine?		
12	Do you know who can cover each station if someone's out?		

How to read it. Yeses in 1–5: ERP territory. Yes to 6: a scheduler. Nos in 7–12: daily shop-floor management — the layer most small shops are missing.